

# Mp3 How To Sell Your Stuff On Ebay - Making Ebay Work For You! Recorded Live!

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The Ultimate guide to selling your stuff on eBay. If your just starting out on eBay or a season pro, this program will help you maximize your efforts to see the greatest returns on your auctions. Recorded live. 1 MP3 Songs SPOKEN WORD: Educational, SPOKEN WORD: Instructional Show all album songs: Making eBay work for you! Recorded Live! Songs Details: The Ultimate guide to selling your stuff on eBay. If your just starting out on eBay or a season pro, this program will help you maximize your efforts to see the greatest returns on your auctions. Recorded live with all the tips and techniques on how to be successfully selling on eBay. Full money back guarantee with all of our programs! This seminar was recorded live on September 18, 2007 This program is 80 minutes long: The most up to date information on making eBay a success for you! Some of the things that you will learn: The Best time to end an auction What days of the week will make you the most amount of money? What days you never want an eBay auction to end on! Best months to make money at eBay The worst months to list items Why an eBay store can make you lots of money Back dooring your customers for more sales The biggest mistake people make on eBay What all Power Sellers have learned! 3 simple things that work every time on listing an item for sale Words that will increase your final price How to pick the right category every time! How eBay works: Different types of auctions Online Auction Fixed Price-Make an Offer eBay Stores Advantage of an eBay store Search engine Do your research Item Description, item title, item specifics Use your words careful only have 45 words Key words to use in description: Rare, unique, one-of-kind, close out, special price, limited time Other tips: Proof read your grammar, spelling; include your selling policies, shipping terms, payment terms, refund policy Check your spelling. It will get you no bids and somebody will come off with a great product for no money. Check your spelling The 8 Golden Rules of eBay! 1. A picture is worth 1000 words. You would shock at the pictures that are out there on eBay Just dont throw your item on the floor and take a fast picture. It will not work well for you Take great photos easily. Use nice back grounds, use software to fix up your pictures like, photo shop and many others they will fix the white balance. Spend time making your photos look good. 2. Do your research about what

you're going to sell. Get on eBay and look for the very same thing that you're going to be selling. I like to click on the watch it now button and keep track of what the item sold for. Pay attention at how many other people are selling the same thing. 3. Learn everything about shipping. Shipping and fees are the biggest money hogs that you will deal with. Learn about the different shipping rates. First class is 13oz or less, media mail will save you tons of money on books, films, DVD, CD etc. It's cheaper to ship one CD or DVD first class mail than using media mail, learn your weights. 4oz International Shipping-hang on for the ride 4. Writing your eBay listing is as important as the picture. Describe it in full detail, be clear if it's new in the box or mostly new (used) don't fake it at your buyers it will bite you in the end. Remember your selling your item use action words, Don't over do it! Take the horse to water but don't drown it 5. Take all kinds of payments, paypal, checks, money orders. You will have more sells the more payment options that you have. Make working with you very easy! Easy equals success in eBay 6. eBay feedback = Act as if your life depends on your feedback, because it does. Always give your feedback after the customer has given you feedback here's why. Let your customer get their product and give you good feedback. If you give first and they are not happy. They will slam dunk your feedback score. Always return feedback fast, as soon as you get it. 7. Don't forget that the world shops at eBay. Did I say world! Sell your product worldwide if that makes sense. Just remember to watch your shipping; if you make a mistake with shipping it will kill your profits. Selling to Canada will increase your sales by at least 6 8. Act like a business: offer great customer service. Remember a lot of people tell their friend where they got that great product. So remember this customer could bring you in tons more business. Capture your customers, let them sign up for your email newsletter. You can keep selling them more things. How to open an eBay store How to cut your listing fees: The numbers never lie! Buying and selling the way to win ever time! You will learn the 5 Best eBay secrets for cutting your listing fees

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