You Can Too: How An Aflac Rookie Built The Business In A Year - Jonny Burgess

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Author Jonny Burgess got licensed to sell Aflac in Nov. 2008, thinking a second source of income could supplement his struggling food business. With just weeks until his wedding, he needed to make a lot of money fast, so he invented a system and went to work. He became the company's best performer in the country, opening seventy-two accounts in eleven months, before being promoted to DSC. Now he focuses on teaching others his fast-track system. In this guide-book, he offers advice to help other reps secure an immediate cash-flow with Aflac, create wealth, and secure their financial future, and work hard, but play even harder. Learn proven strategies that helped Jonny's agents to : ¢ get 6 M-0138's signed in a day ¢ enroll 4 groups in a day ¢ book 28 appointments in a day All while cold-calling just one day a week! COORDINATORS TAKE NOTE: This system teaches your agents to be-come totally self-reliant within 13 weeks: A perfect formula for FAME.Author: Burgess, Jonny Publisher: iUniverse.com Illustration: N Language: ENG Title: You Can Too: How an Aflac Rookie Built the Business in a Year Pages: 00000 (Encrypted PDF) On Sale: 2011-10-04 SKU-13/ISBN: 9781462039692 Category: Business & Economics : Sales & Selling - General Category: Business & Economics : Skills Category: Business & Economics : Motivational

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