

# Freight Broker Training Manual

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Did you know that owning a freight brokerage is actually one of the top rated home-based businesses to own in America? For a largely demand-driven industry sector that supports much of the growth and development of our economy, transportation and logistics management has almost slipped under the radar as a very viable and hugely profitable career. Sure, we might all be familiar with the truck drivers and carriers that form the backbone of this booming industry... But in fact, freight brokering and logistics management is the largest and fastest growing part of the transportation industry. The reality is that for all the products and items used and acquisitioned by businesses and everyday people alike, freight management and logistics create the vital link between the producers and the consumers of these products. The Transportation Industry Needs Freight Brokers Now! And here's the surprising fact: There are literally not enough carriers to distribute all the goods to where they are needed. This creates a great void, as well as opportunity, for someone to establish and supply the transportation and logistics for this to happen. Of course, where there is an obvious shortage and demand for our services, freight brokers can expect an excellent average income that will only increase with their experience and expertise. Freight Brokers are an essential part of the logistics world. A Freight Broker provides the shipper with a consistent base of carriers that a typical common carrier cannot. A Freight Broker also offers many different service options for the shipper and better rates. The Benefits of Freight Brokering..... Home Based Business Virtually No Start Up Cost or Overhead Huge Income Potential National Customer Base (No Territory Restrictions) No Experience Necessary only Freight Broker Training Licensed By The Federal Government

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