

# Brian Tracy 21 Great Ways Become A Sales Superstar

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Learn how to increase your sales and make more money - in any market Do you want to become a top salesperson in your field? Do you want to be in the top 10 of earners? Get more prospects and close more sales now Your goal as a sales professional is to sell the very most and earn the very most that you possibly can. As it turns out, it takes just as long to become a sales superstar as to remain an average performer. The choice is up to you. Amazing audio MP3 will put you on the path to becoming a sales superstar. You will be making more sales and earning more money than you ever have before. Imagine the feeling you get when you close deal after deal and become the top salesperson in your company.

Double your sales 21 of the most powerful ideas ever discovered in sales effectiveness. When you start using them, you'll move to the top of your field. In 21 great ways to become a sales superstar I teach you how to: Build mega-credibility Get any customers attention Close more sales Position yourself in the mind of your customers Establish relationships with customers Put more money in your pocket About the Author Brian Tracy is one of Americas leading authorities on the development of human potential and personal effectiveness. A dynamic and inspiring speaker, he addresses thousands of people each year on the subjects of personal and professional development, including the executives and staff of such firms as IBM, Arthur Andersen, McDonnell Douglas, and The Million Dollar Round Table. Prior to founding his own firm, Brian Tracy International, he had successful careers in sales and marketing, investments, real estate development, distribution, and management consulting. Tracy is the author of thirteen previous books including the bestselling book Maximum Achievement. He is also the author/narrator of numerous bestselling audiocassette programs, including The Psychology of Achievement and How to Start and Succeed in Your Own Business. He is a global authority on sales and customer service who leads more than 150 training programs and sales meetings annually for companies such as IBM, AT&T, Coca-Cola, Hilton Hotels, Inc. magazine, Siemens, and Cintas. He is the author of the syndicated sales column Sales Moves, which appears in eighty-five businessjournals across the United States and Europe and is read by more than 3.5 million people weekly.

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