

Earl Nightingale -the Strangest Secret Audio Book

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Earl Nightingale's The Strangest Secret I'd like to tell you about the strangest secret in the world... Live this new way, and the floodgates of abundance will open and pour over you more riches than you may have dreamed existed. Money? Yes, lots of it. But what's more important, you'll have peace. You'll be in that wonderful minority who lead calm, cheerful, successful lives. Start today. You have nothing to lose, but you have a life to win. THE DEFINITION OF SUCCESS First, we have to define success and here is the best definition I've ever been able to find: "Success is the progressive realization of a worthy ideal." A success is the school teacher who is teaching because that's what he or she wants to do. A success is the entrepreneur who start his own company because that was his dream that's what he wanted to do. A success is the salesperson who wants to become the best salesperson in his or her company and sets forth on the pursuit of that goal. A success is anyone who is realizing a worthy predetermined ideal, because that's what he or she decided to do ... deliberately. But only one out of 20 does that! The rest are "failures." Rollo May, the distinguished psychiatrist, wrote a wonderful book called Man's Search for Himself, and in this book he says: "The opposite of courage in our society is not cowardice ... it is conformity." And there you have the reason for so many failures. Conformity people acting like everyone else, without knowing why or where they are going. We learn to read by the time we're seven. We learn to make a living by the time we're 30. Often by that time we're not only making a living, we're supporting a family. And yet by the time we're 65, we haven't learned how to become financially independent in the richest land that has ever been known. Why? We conform! Most of us are acting like the wrong percentage group the 95 who don't succeed.

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